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Raul Mircea GUTIN – CURRICULUM VITAE –

Profile

Over 15 years of experience in leadership roles with multinational companies, with recent activity in the central public administration, blending corporate expertise and a public policy vision. Recognized for strategic negotiation, organizational transformation and digitalization initiatives. Proven ability to leverage, for the benefit of governance, both the rigor of the private sector and the strict compliance requirements of the public sector.

Core competences

- Corporate governance & compliance (OECD principles for State-owned enterprises, EU standards; codes of ethics).
- Business strategy & operational transformation (process streamlining, OpEx/CapEx, efficiency indicators).
- Management of budgets of tens of millions EUR; project financial analysis; KPIs.
- Digital transformation & data (process automation, S&OP, ERP, e-procurement; e-government/AI).
- Public-private stakeholder engagement & negotiation (institutional dialogue, PPPs, relations with authorities).
- Strategic investments & greenfield projects (e.g., factory ~ EUR 30 million, 800+ employees).

Professional experience

State Counsellor – Prime Minister’s Office, Government of Romania (2025 – present)

- Public-private liaison: align government programmes with industry innovations; foster partnerships and exchange of expertise.
- coordinate priority interinstitutional reform initiatives, with a focus on digital transformation and administrative efficiency.

Chairman – CIAS (State Aid Interdepartmental Committee) (2025 - present)

- Oversee coordination of the national State aid schemes, in compliance with the EU competition framework.
- Strengthen transparency and coherence in public funds allocation: strengthen the result monitoring framework.

NIDEC Corporation (Oradea) – leadership roles (2017 - 2024)

- Progress from **Commodity Manager to Director/Chief Executive Officer** (2022 - 2024) of operations (production + Shared Services) – over 500 employees.
- Implement initiatives to align with the global strategy: process streamlining, efficiency programmes, and improvement of financial performance.
- Expand the service center’s capabilities at European level; promote continuous improvement and innovation (industrial automation).

European Archery Production (Oradea) – General Manager (2015 - 2017)

- Management of a Dutch industrial start-up; build the team, operational and budgeting processes from scratch.
- Establish the procedures and quality standards until the planned capacity is attained.

Shinheung Electronics (Oradea) – General Affairs Manager & Purchasing Manager (2009 - 2011; 2012-2015)

- Co-coordination of a greenfield project: build and operationalize an electronics factory (~ EUR 30 million). 800+ employees.
- Facility management, procurement & contracts. HR, administration, government relations; OHS/environmental compliance.
- RO-KR intercultural integration: align the company's practices with local regulations; smooth start-up and growth of operations.

Celestica (Oradea) – Supplier Relations Manager / Commodity Management Advisor (2011 - 2012)

- Strategic sourcing & supply chain optimization; supplier market analyses and cost benchmarking.
- Coordination of RFQs and commodity negotiations with improved commercial terms.

Bruken SA (Oradea) - Head of Department (Real Estate) (2007 - 2009)

- Team management and real estate transaction workflow standardization; coordinate foreign investor relations.
- Develop the agency's database and digital website; increase visibility and sales volume.

Emerio SRL - Director (2008 - 2016)

- Business and other management consultancy activities

Education and training

- Master's degree – Economic, political and social communication. University of Oradea (2007–2009). *Master's degree paper: "Cultural Identity and Organizational Culture in the International Business Environment."*
- Bachelor's degree – International Relations and European Studies, SNSPA Bucharest & University of Oradea (2003 - 2007). *Bachelor's degree paper: "Concepts of Regional Development"*
- 1-year Erasmus Mobility – University of Rzeszów, Poland.
- Graduate, FEEL: A Disruptive Futures Program - Dubai Future Academy (Dubai Future Foundation), 2025

Foreign languages & skills

- English (advanced/C1), Italian (intermediate), Polish (intermediate), Romanian (native).
- Strategic negotiation; foresight & scenario planning; leadership in multicultural organizations; change management; digitalization & process automation; public-private partnerships.

Recommendations

- Lee Hong Jun - former President, Shinheung Electronics: *“Raul has stood out through flexibility and adaptability in changing environments. He masters an excellent cross-functional communication, and is able to quickly align internal departments and external partners with the business objectives.”*
- Ligia Caojdan - HR Administrative Director EMEA, Nidec: *“He shows exceptional diplomacy, strategic negotiation and business acumen. An ambassador of professionalism and integrity, strengthening relationships and results at EMEA level.”*
- James Halley - Global M&A Integrations Leader (PMI): *“Raul successfully led the production and shared services operations during a period of transformation and growth. He promoted efficiency, cost management and innovation, increasing the organization’s competitiveness.”*