

PERSONAL INFORMATION

Nuț, Marius-Gabriel



PROFESSIONAL EXPERIENCE

July 2022 – ongoing

Member of the Board of Directors / Boards: audit / risk management

SALA POLIVALENTA SA

SNGN ROMGAZ SA

August 2018 - ongoing

Finance Manager,

SANEX SA and LASSELSBERGER SA (member of Lasselsberger Group), 1 Beiusului St., Cluj-Napoca (<https://sanex.ro/>)

- I coordinate and am responsible for the organization of the following departments: Accounting, Controlling, Legal, IT, Procurement and Logistics;
- Responsible for the strategy and management of the company, together with the General Manager;
- I constantly monitor the objectives of the company and work on their correlation with financial and operational indicators. I assign tasks and make decisions that lead to the accomplishment of such objectives.
- I manage the financial resources of the company necessary for the conduct of operational activity;
- I monitor the profitability of products, customers and keeping costs within the budget;
- I represent the company in dealings with third parties and ensure the effectiveness of internal controls.
- Responsible for raising and implementing EU funded projects.

Type or industry Production of building materials (ceramic tiles)

July 2016 – July 2018

Finance Manager, with extended responsibilities for transportation operations

CARRION Expedition SRL, 13-21 Fabricii de Chibrituri St., Cluj-Napoca (<http://www.jcarrion.es>)

- At first, I was in charge of the financial-accounting department, and afterwards my management duties were extended by handling all the support operations necessary for the freight haulage activity;
- I was in charge of ensuring compliance with tax legislation at company level: organization of the company's accounts in accordance with the legal provisions and timely keeping of accounting records;
- We organize and coordinate the preventive financial control, establishing the operations and documents that are subject to preventive financial control, as well as the persons who exercise such control;
- I prepared the general budget of the company, by analysing the monthly variations from the budgeted amounts, informing and making proposals for corrections; I ensure the timely and legally compliant preparation of trial balances, half-yearly and annual financial statements, tax returns, as well as monthly statements on the main economic and financial indicators;
- Coordination of financial audit assignments, preparation of IFRS group reporting package, cash flow forecasts and cost forecasts;
- Negotiation of commercial contracts and contracting financing lines with banks and leasing companies;
- I was in charge of reporting and recovering VAT and excise duties paid in the EU Member States;
- We provided business consulting, proposing restructuring of activities with a view to optimizing processes, by analysing business indicators and expressing our point of view on the same.

May 2012 – April 2016

Type or industry International freight transport

Controller / Financial Manager

EMERSON SRL, 4 Emerson St., Cluj-Napoca (www.emerson.ro)

- My role was to ensure the management of the financial-accounting activities, monitoring the performance and efficiency of the financial-accounting department through training, development and coaching of team members;
- I reviewed and approved the financial statements at site level in accordance with the rules, regulations and legislation applicable in Romania, as well as specific Emerson Group policies and procedures;
- I prepared the finance department's strategy and objectives; we define procedures and internal controls and implement them;
- I ensured the timely preparation in accordance with local legislation of trial balances, statistical reports, monthly statements, financial statements and other reports required in compliance with statutory accounting rules;
- I contributed to the definition and improvement of the annual methodology for drawing up the revenues and expenditure budget, and then proceeded to the monthly analysis of the results in line with the established expectations;
- I was in charge of the preparation and analysis of the company's financial indicators, drafting activity reports to the management and launching solutions for business optimization and streamlining;
- I determined the trade compliance policies by assessing any tax or VAT risk and monitored international transfer pricing exposure;
- I was in charge of financing investment projects, following the CAPEX plan and analysing the return on investment.

Type or industry Production of metering and control equipment (oil and gas)

January 2010 – May 2012

Senior Financial Auditor - *statutory audit missions in Romania*

ERNST & YOUNG Assurance Services SRL, 15-17 Ion Mihalache Blvd., Bucharest (www.ey.com)

- As a senior auditor, I was in charge of coordinating statutory audit assignments within various industries, such as: automotive, oil and gas, real estate, food industry, steel industry;
- I contributed to the fulfilment of audit assignments and internal projects by coordinating a team and applying the audit procedures package;
- I possess proven understanding and application of IFRS (or other relevant standards) to perform audit assignments, I have reviewed group reporting packages or completed financial reviews;
- I prepared the final audit report, including the analysis of variances by financial statement rows, prepared reports and letters to the management, as well as the entire set of financial statements.

Type or industry Audit, accounting and financial consulting

September 2008 - January 2010

Financial Auditor - *statutory audit missions in Romania*

ERNST & YOUNG SRL, 15-17 Ion Mihalache Blvd., Bucharest (www.ey.com)

- I undertook the stages of understanding the internal controls in the audited companies, including documenting them, testing the controls and preparing the deficiency report;
- I was in charge of ascertaining the proper implementation of internal procedures laid down by the organization's management, performing audit procedures and tests, documenting the work performed and proposing corrective actions. Collection of evidence necessary in order to draw conclusions and express opinions on the financial statements.

Type or industry Audit, accounting and financial consulting

EDUCATION AND TRAINING

November 2020 - June 2021

General Manager of the trading company

CBC Romania, certification recognized by the Ministry of Labor and the Ministry of Education

EQF 7

November 2017 – March 2019

Executive MBA – Master in Business Administration

WU Executive Academy, Vienna University of Economics and Business

EQF 7

April 2018

ACCA international certification - accounting and auditing

Association of Chartered Certified Accountants, Glasgow, United Kingdom

EQF 7

EQF 6

“Audit and accounting convergence” Master

October 2008 – June 2009

“Babes-Bolyai” University - Faculty of Economics and Business Management, Romania

September 2007 – February 2008

Erasmus learning mobility

Università degli studi di Brescia, Facoltà di Economia e Commercio, Italy

EQF 7

October 2008 – June 2008

Accounting and management IT

“Babes-Bolyai” University Faculty of Economics and Business Management

EQF 6

PERSONAL SKILLS

Foreign languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Conversation	Spoken production	
English	C2	C2	C2	C2	C2
LINGUA UBB Certificate – Business English					
Spanish	C1	B2	B2	B2	B2
Italian	B2	B1	B1	B1	B1

Communication skills

- good negotiation skills acquired through own experience in establishing and developing commercial relationships with suppliers and agreeing on financing instruments with banks and leasing companies;
- excellent communication skills developed through attending management meetings where I presented the company's financial results, and by attending quarterly board meetings;
- very good communication skills in English and Spanish, acquired through work in an international environment and liaising with authorities in different European countries.

Organizational/managerial skills

- leadership (I am currently in charge of a team comprising more than 60 employees);
- perseverance and proactivity developed in multinational companies where responsibility and the capacity for continuous development are promoted;
- the ability to continuously learn, improve and conduct a thorough risk-benefit review.

Digital literacy

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Security	Problem-solving
Proficient user	Proficient user	Independent user	Independent user	Proficient user

Certificate issued by Global Microtech (Microsoft partner) for Excel Business, Excel VBA, Powerpoint Business, Sharepoint (March 2014).

Other computer skills:

- Ability to work with ERP systems (SAP, Oracle, Charisma);
- Good knowledge of working with databases.

Other skills

- Problem solving - Certification provided by Applied Performance Strategies, Inc., US;
- Project Manager - Certification issued by the Ministry of Labor, Family and Social Protection and the Ministry of Education, Research, Youth and Sport;
- Yellow Belt | The Continuous Improvement Process (CIP) – continuous improvement of internal processes, waste reduction and challenge management.

ADDITIONAL INFORMATION

Projects Conferences Workshops Awards

- I coordinated an Oracle ERP implementation project for 8 months;
- I graduated the course “Agents for financial investment services” organized by the Millenium Financial Training Centre approved by the National Securities Commission and I obtained the broker certificate in June 2008;

Affiliations
Courses
Certifications

- **Tax Consultant** – Member of the Chamber of Tax Consultants - November 2021;
- Annual personal and professional development training that contribute to the acquisition of new skills or support the broadening of existing skills.